

# Annual meet-up for mortgage practitioners

Thursday, 24 October 2019 | London WC1

Our next meet-up for mortgage practitioners will explore the areas of 'niche' lending tipped to become mainstream. In a challenging housing market, with transactions stalling and the end of Help to Buy on the horizon, our experts will discuss the future avenues for growth.

Other sessions will include a presentation from the FCA on the outcomes of the Mortgages Market Study, particularly the modified affordability and advice standards. There will also be a discussion on 'green mortgages' and how these might work in practice.

## Agenda:

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|-------|---|-------|---|
| 09.30 | Arrival and refreshments  | 11.50 | <b>Shared ownership as a mainstream product</b><br>Lawrence Bowles, Senior Analyst, Savills – presenting on modelling of demand rising 150%<br>Panel responses:<br>- Phillippa Cardno, Operations and Sales Director, Newbury Building Society<br>- Other panellist (TBC) |
| 10.00 | <b>Chairman's welcome and introduction</b><br>Paul Broadhead, Head of Mortgage Policy, BSA  | 12.30 | <b>Green shoots in the mortgage market</b><br>Rhian Mari Thomas, Green Finance Institute (invited)<br>Panel responses: Panellists TBC   |
| 10.05 | <b>The new build market post help to buy</b><br>Craig Hall, Head of Broker Relationships & Propositions, Legal & General Mortgage Club                                | 13.15 | Lunch   |
| 10.30 | <b>How self-build can play a bigger role in meeting the 300,000 new homes a year target</b><br>Andrew Badeley Chappell, CEO, National Custom & Self Build Association | 14.15 | <b>Open Banking and affordability</b><br>Derek Garriott, Head of Strategic Design & Innovation, Experian  |
| 10.50 | <b>Update on the Modern Methods of Construction cross-industry group</b><br>Mark Farmer, Chair of the Group and CEO of Cast Consultancy                               | 15.00 | <b>Modified mortgage affordability – Back to the Future?</b><br>Keith Hale, Technical Mortgage Specialist, FCA  |
| 11.10 | Panel discussion  | 15.45 | Summary and close (approx.)   |
| 11.30 | Coffee  |       |   |

## £350

VAT EXEMPT  
BSA MEMBERS

## £450

VAT EXEMPT  
NON-MEMBERS

*A charge of £50 applies to cancellations received 7 days or less before the event.*

**REGISTER**

ONLINE  
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